

Reference Rate

Investsmart Financial Services Limited ("IFSL")

The Retail Reference rate is currently at 17.0% p.a.* and Corporate Reference rate is currently at 14.0% p.a.* with effect from 1 August, 2009.

The rationale for charging different rate of interest (i.e. premium/discount over the Reference Rate) shall depend on the risk gradation of the client, tenure of the loan and type of the loan. The approach for gradation of risk is based on factors such as borrower profile, available security, client's reputation/ positioning in the market, past track record, financial standing, etc.

Applicable rate of the interest will be on annualized basis and payable as per the agreed terms.

The upfront fees / processing fee, if any, shall be determined on the basis of quantum of work involved in credit appraisal, volume of documentation and other expenses involved in the transaction.

* The reference rate is subject to change as per the discretion of management based on the variables as set by the management.